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# 1 Environmentally-determined production frontiers and lease utilization in Virginia's

- 2 eastern oyster aquaculture industry
- 3

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# 15 Abstract

16 During the last decade, oyster aquaculture has rebounded in Virginia and has been associated 17 with an increase in subaqueous leased area. Production levels remain historically low, however, 18 and many leases are thought to be underutilized. This study uses a novel approach leveraging 19 high-resolution environmental data to evaluate lease utilization and identify constraints on 20 aquaculture development. Stochastic Frontier Analysis (SFA) and Data Envelopment Analysis 21 (DEA) were used to define environmentally-determined production frontiers, i.e production 22 possibilities based on empirical observations of aquaculture production, available space, and 23 environmental conditions. Both methods estimated Lease Capacity Utilization (LCU, from 0 to 24 1) for leases producing oysters with intensive culture methods from 2007 to 2016. Models 25 revealed significant heterogeneity in lease utilization and mean LCU scores of 0.25 (DEA) and 26 0.27 (SFA), which suggests many leases could scale up production or reduce the size of their 27 lease to more efficiently utilize ambient environmental conditions (i.e., achieve scores closer to 28 1). Capacity underutilization arising from characteristics of the leaseholder and surrounding 29 spatial environment were quantified and indicated efficiency gains for horizontally integrated 30 leaseholders, though also suggested leases in more populated areas were less efficiently used,

31	possibly due to increased use conflicts. These results highlight potential externalities and
32	tradeoffs associated with aquaculture development and can inform the design of more efficient
33	aquaculture leasing systems.
34	
35	Keywords: Oyster aquaculture; Chesapeake Bay; Stochastic Frontier Analysis; Data
36	Envelopment Analysis; Capacity Utilization; Marine Spatial Management.
37	
38	Highlights:
39	• Production frontiers were constructed leveraging high-resolution environmental data.
40	• Two different methods used to construct production frontiers yielded similar results.
41	• Lease underutilization was found in oyster intensive aquaculture in Virginia.
42	• Production levels could grow considerably without increasing leased area.
43	• Lease underutilization was related to leaseholder attributes and spatial context.
44	
45	Abbreviations
46	DEA: Data Envelopment Analysis
47	SFA: Stochastic Frontier Analysis
48	LCU: Lease Capacity Utilization
49	
50	1. Introduction
51	Oyster aquaculture is a globally important and increasing part of the blue economy that provides
52	economic benefits as well as multiple ecosystem services, including water filtration and habitat
53	creation (Duarte et al., 2009; Alleway et al., 2019; Theuerkauf et al., 2019). Oysters were the
54	highest volume and value marine shellfish produced via aquaculture in the United States in 2017,

55 with over 36.5 million lbs harvested and an estimated value of US \$186.3 million (NMFS, 2020).

- 56 Continued growth of oyster aquaculture is anticipated given increasing populations, increasing
- 57 seafood consumption per capita, and limited potential for increased exploitation of wild stocks
- 58 (Duarte et al., 2009; SAPEA, 2017; Wijsman et al., 2019; FAO, 2020). Competition for space

59 between oyster producers and other stakeholders, as well as social opposition, have been 60 identified as key barriers for coastal aquaculture expansion in areas where different recreational, 61 esthetic, residential, and commercial uses or activities occur (Knapp, 2012; Krause et al., 2015; 62 Froehlich et al., 2017; Beckensteiner et al., 2020). Knapp and Rubino (2016) argue that U.S. 63 marine aquaculture activity is well below its potential level and Gibbs (2009) suggests that social 64 carrying capacity, which refers to the space dedicated to aquaculture that the local community is 65 willing to accept (Inglis et al., 2000), may be the main constraint to aquaculture industry growth. 66 This research evaluates oyster production potential on actively used privately leased grounds in 67 Virginia, USA as related to the physical, biological and social environment, in order to identify 68 factors that enhance or constrain oyster aquaculture development.

69 In Virginia, wild populations of eastern oyster (*Crassostrea virginica*) have experienced 70 dramatic declines due to disease, water quality, habitat destruction and overfishing over the last 71 two centuries (Rothschild et al., 1994; Schulte, 2017; Kennedy, 2018). The area once supported a 72 dynamic public fishery (~ 3 million lbs/yr in the 1950's), where fishers harvested natural oyster 73 beds (defined by the Baylor Survey in 1896; Schulte, 2017), as well as maintained a large 74 "extensive aquaculture" industry, wherein fishers deposited ovster shells and potentially live 75 seed oysters on the bottom of privately leased grounds for later harvest (~16 million lb./year in 76 the 1950's; Haven et al., 1978). Though both of these fisheries continue, average annual 77 aquaculture production levels from 1995 to 2005 were only 0.4 million lbs, 2.5% of the 1950's 78 average. In recent years, oyster aquaculture has begun to rebound, reaching ~2.5 million lbs in 79 2016. Major contributors to this growth include the increasing cultivation of disease-resistant, 80 hatchery-raised oyster strains, pioneering work on triploid oysters, and reliance on "intensive 81 aquaculture" practices, i.e., the use of oyster cages or bags for production (also referred to as

82 containerized aquaculture, Bosch et al., 2010; Hudson, 2018). Concurrent with the observed 83 production rebound has been an increase in privately leased grounds. Today, the total amount of 84 leased area is the largest it has ever been, with about 140,000 acres currently leased. Private 85 leases have long been advocated as an effective tool for increasing oyster yields while also 86 incentivizing sustainable practices (Alford, 1973; Agnello and Donnelley, 1975; Santopietro and 87 Shabman, 1992; Beck et al., 2004). In Virginia, they provide the lessee exclusive and 88 transferable rights to cultivate shellfish on state-owned submerged bottomland<sup>1</sup> for at least 10 89 years.

90 Despite recent growth in oyster landings and leased area in Virginia, production levels 91 are still far below historical amounts, and Beckensteiner et al. (2020) found that, from 2006 to 92 2016, only 33% of leases were ever used for oyster production. Though in theory leases are for 93 the "planting or propagating [of] oysters" (Virginia Code, Chapter 6, 28.2-603), in practice, 94 minimal evidence is required to demonstrate use and enforcement mechanisms are limited, 95 leading to leases potentially being obtained for a variety of non-aquaculture uses (Beckensteiner 96 et al., 2020). Due to the low annual lease fees in Virginia (the lowest in the US, \$1.50/acre/year), individuals may apply for a lease without the intention of using it for oyster culture in the 97 98 immediate future (Mason, 2008). Some leaseholders are thought to be motivated by speculative 99 leasing (with the intent of future resale at a profit; Mason, 2008) or may be driven by the desire 100 to impede development of oyster farming "in their backyard" ("Not in my backyard" attitude; 101 Dear, 1992). Previous research observed non-used leases in more populated, high-income 102 regions, and also that non-used leases tended to be purchased later on by leaseholders possessing

<sup>&</sup>lt;sup>1</sup> This includes areas from the mean low tide mark averaged over the past 20 years to three miles offshore (Virginia Code, Chapter 12, 28.2).

multiple leases, consistent with both speculative and exclusionary utilization (Beckensteiner etal., 2020).

105 Surrounding socioeconomic conditions that are correlated with the non-use of leases may 106 also influence the degree of use and production efficiency, i.e., observed production as compared 107 to maximum feasible production given available resources and assuming that aquaculturists aim 108 to maximize profit. Though underutilization and non-use are two different phenomena, they may 109 have similar underlying drivers and it is reasonable to expect that lease utilization could be 110 affected by the surrounding socioeconomic environment and spatial context (e.g., reduced levels 111 of utilization or increased inefficiency in higher density, higher income, or nearshore areas where 112 user-conflicts might be more prevalent). Quantifying potential underutilization and its drivers as 113 related to lease siting and the location of production is important for improving economic 114 performance of the aquaculture sector, evaluating tradeoffs and barriers associated with 115 aquaculture development, and furthering economically and socially efficient Marine Spatial 116 Planning (MSP).

117 Empirical production frontier models have been widely used to examine the efficiency 118 and capacity utilization of aquaculture industries. In general, these models use observations of 119 actual commercial production together with associated inputs to construct the efficient 120 production frontier - the maximum amount of output producible for a given input level (Farrell, 121 1957). Capacity utilization is the potential output producible given a set of fixed inputs (Kirkley, 122 2002). Two popular econometric approaches to evaluate production efficiency and capacity 123 utilization include Stochastic Frontier Analysis (SFA; Aigner et al., 1977) and the non-stochastic 124 Data Envelopment Analysis (DEA; Charnes et al., 1978). Production frontier analyses have been 125 extensively used for estimating technical efficiency (TE, i.e., the difference between observed

126 production and efficient production) in the aquaculture industry (see Iliyasu et al., 2016 and 127 Sharma and Leung, 2003 for reviews of 41 aquaculture production frontier models), with most 128 existing econometric studies examining aquaculture production considering discretionary, or 129 controllable, inputs related to area used, feed, seed, labor (e.g., number of hours fished), 130 technology (e.g. boat size, fuel), and effort intensity (crew number). Inefficiencies, meanwhile, 131 have been investigated as related to farmers' skill, education, experience, or social network 132 (Sharma and Leung, 2003; Chiang et al., 2004; Iliyasu et al., 2016; Scuderi and Chen, 2019). 133 Schrobback et al. (2014) assessed capacity utilization for the Moreton Bay oyster aquaculture 134 industry and considered size of the lease as a single fixed input. 135 Environmental inputs have rarely been explicitly incorporated into econometric models 136 of aquaculture production (Schrobback et al. (2018), who included temperature and salinity in a 137 revenue function for oyster production, is a notable exception). Clearly, environmental 138 parameters determine the biological feasibility of aquaculture production, and environmental 139 variables have been used extensively in biophysical production carrying-capacity models such as 140 the Farm Aquaculture Resource Management (FARM) and ShellGIS (Ferreira et al., 2009; Silva 141 et al., 2011; Newell et al., 2013). Though these models have been validated using empirical data, 142 they do not construct production frontiers based upon observations of commercial farm 143 production, nor are they able to assess interactions between contextual variables and farm output, 144 efficiency, or lease use (McKindsey et al., 2006, Ferreira et al., 2009). In this study, we utilize 145 non-discretionary environmental data to construct production frontiers for leases producing 146 oysters with intensive culture methods in Virginia. These environmental production frontiers 147 characterize potential production given the size of a lease and average environmental conditions 148 experienced during grow out, and are based on observations of actual commercial production.

149 Efficient production observations are those producing the most among the set of leases with 150 comparable sizes and environmental conditions. Inefficiency, or underutilization in this context, 151 does not correspond to the technical production process (i.e., how farm-controlled inputs are 152 transformed into outputs), but is instead related to the utilization of space given the underlying 153 environment. Consequently, we use the term Lease Capacity Utilization (LCU) to describe lease 154 performance in comparison to the empirical environmentally-determined production frontier. 155 The primary goal of this study was to assess how leaseholders used leased areas and the 156 existing environment for oyster production. LCUs for oyster production were estimated from 157 2007 to 2016 using both SFA and DEA models. Capacity utilization rates were compared 158 between the two methods and consistencies or inconsistencies identified. Model outputs were 159 used to 1) estimate the extent of inefficiency in utilization of leased areas actively producing 160 oysters with intensive culture methods, and 2) determine drivers of lease utilization related to leaseholder characteristics and the spatial context of production. The development and 161 162 application of models that incorporate environmental and socioeconomic data in assessing 163 aquaculture production potential is essential to improved MSP that promotes efficient utilization 164 of space, reduces user-conflicts, and addresses tradeoffs inherent in aquaculture development. 165

166 **2. Methods** 

### 167 2.1. Production frontier models

We developed and compared two common production frontier models that measure efficiency, the SFA (Aigner et al., 1977) and the non-stochastic DEA (Charnes et al., 1978). Both empirical methods consider observations of current production relative to the corresponding maximum output feasible, i.e., the efficient production frontier for a given set of inputs (Farrell, 1957).

172 Annual Lease Capacity Utilization (LCU) scores were computed from both SFA and DEA

173 models for each lease during every year of oyster production. LCU could range from 0 to 1. If

174 LCU is equal to one, the lease is on the frontier and its use is efficient, i.e., producing as much or

175 more in comparison to other actively producing leases with similar sizes and environmental

176 conditions. If LCU is less than one, the lease is not achieving maximum production and is

177 therefore less efficient and underutilized for intensive oyster aquaculture.

178

179 2.1.1. Stochastic Frontier Analysis (SFA)

180 The SFA allows simultaneous estimation of inefficiencies and noise due to the inclusion of a 181 composite error term (Aigner et al., 1977). The output-oriented log-linear translog stochastic 182 production frontier model can be written as:

$$\ln y_{i,t} = \beta_0 + \sum_{k=1}^{K} \beta_k \ln x_{k,i,t} + \frac{1}{2} \sum_{j=1}^{J} \sum_{k=1}^{K} \beta_{jk} \ln x_{j,i,t} \ln x_{k,i,t} + v_{i,t} - u_{i,t}.$$
 (1)

In (1), the response variable  $ln(y_{i,t})$  is log-transformed output for the *i*<sup>th</sup> observation at time t. 183  $ln(x_{k,i,t})$  are the j<sup>th</sup>/k<sup>th</sup> log-transformed inputs of production associated with the i<sup>th</sup> observation at 184 time t.  $\beta$ s are unknown parameters to be estimated and  $\beta_0$  is the intercept coefficient.  $v_{i,t}$  are the 185 186 random errors, independently and identically distributed with mean of zero and variance  $\sigma^2_v$ 187  $(v_{i,t} \sim N(0, \sigma^2_v))$ .  $u_{i,t}$  are the non-negative random deviations associated with production inefficiencies, independently and identically distributed and assuming a normal distribution 188 truncated at zero, with mean  $\mu_{i,t}$  and variance  $\sigma^2_u (u_{i,t} \sim N^+(\mu_{i,t}, \sigma^2_u))$ , Aigner et al., 1977). 189 190 The lease capacity utilization model was specified following Battese and Coelli (1995) 191 as:

$$u_{i,t} = \mathbf{Z}_{i,t} \, \boldsymbol{\delta}_{SFA} + \boldsymbol{\epsilon},\tag{2}$$

192 where  $Z_{i,t}$  is a (1 x m) vector of explanatory contextual variables possibly explaining lease 193 utilization inefficiencies, some of which were log-transformed, and  $\delta_{SFA}$  is a (m x 1) vector of 194 unknown parameters to be estimated.  $\epsilon$  are the random errors with a half-normal distribution 195 (i.e., to ensure u>0).

196

SFA lease capacity utilization for the  $i^{th}$  observation at the  $t^{th}$  time were calculated as:

$$LCU_{SFA\ i,t} = \frac{y_{i,t}}{y_{i,t}'} = \frac{e^{(\beta_0 + X_{i,t}\beta + v_{i,t} - u_{i,t})}}{e^{(\beta_0 + X_{i,t}\beta + v_{i,t})}} = e^{-u_{i,t}},$$
(3)

which defines LCU as the ratio of observed output to the predicted maximum feasible outputwhen it is affected by random variability alone.

199 Production frontier and inefficiency model parameters were estimated simultaneously by 200 maximum likelihood in R (R Core Team, 2018) with the frontier package (Coelli and 201 Henningsen, 2017). Marginal effects of inefficiency variables were calculated in the frontier 202 package following the formula derived in Olsen and Henningsen (2011). We performed a 203 likelihood ratio test to evaluate whether inclusion of the inefficiency term,  $u_{i,t}$ , significantly improved model fit (H<sub>A</sub>:  $\sigma^2_u \neq 0$ ), i.e., the null hypothesis was that variation in production simply 204 205 reflects noise (H<sub>0</sub>:  $\sigma^2_u=0$ ) and the model reduces to a simple ordinary least squares (OLS) 206 regression. Relative importance of the inefficiency term was represented by  $\gamma$ , the ratio of  $\sigma^2_u/\sigma^2$ , 207 where  $\sigma^2$  is the sum of the noise and inefficiency variances. 208 In order to test for time-varying efficiency, an alternative SFA, the Error Component 209 Frontier (ECF), was also developed based on Battese and Coelli (1992) in which LCUs may vary 210 over time. Though as contextual inefficiency variables are ignored in this model, we focus here

211 on the time invariant SFA (see Supplementary Table S1 for ECF results).

#### 213 2.1.2. Data Envelopment Analysis (DEA)

DEA is a linear programing (LP) method first introduced by Charnes et al. (1978) and used to assess efficiency of a specific observation against the empirical efficient frontier defined by the most efficient observations of a group. Banker et al. (1984) extended the model to allow variable return to scale (VRS) to account for variability in the relationship between inputs and outputs across different levels of production. Given  $J_t$  leases at time t, each producing a single output with K different fixed inputs, the output-oriented VRS DEA model for the  $i^{th}$  lease in the  $t^{th}$  time can be formulated as:

$$\max_{\theta_{i,t},\lambda_{i,j,t}} \theta_{i,t} \tag{4.1}$$

221

such that:

$$\sum_{j} \lambda_{i,j,t} y_{j,t} - \theta_{i,t} y_{i,t} \ge 0, \tag{4.2}$$

$$\sum_{j} \lambda_{i,j,t} x_{j,k,t} - x_{i,k,t} \le 0, \qquad k=1,..., K$$
(4.3)

$$\sum_{j} \lambda_{i,j,t} = 1, \qquad j=1,\dots, J_t \tag{4.4}$$

$$\lambda_{i,j,t} \ge 0. \tag{4.5}$$

In (4.1-4.5), the *i*<sup>th</sup> lease produces  $y_{i,t}$  oysters at the *t*<sup>th</sup> time with  $x_{i,k,t}$  units of the *k*<sup>th</sup> fixed input 222 223 (i.e., lease size and environmental conditions). In this LP, the objective is to maximize  $\theta_{i,t}$ , the proportional increase (i.e., scalar multiplier) in output (i.e., oyster production) possible for the  $i^{th}$ 224 lease at the  $t^{\text{th}}$  time (4.1) while remaining within the production possibility set.  $1/\theta_{i,t}$  defines an 225 226 efficiency score between 0 and 1. Each lease's utilization score in each year is calculated relative 227 to an efficiency frontier where observations from the most efficient leases (largest production for a given input level) serve as benchmarks to inefficient leases.  $\lambda_{i,j,t}$  is a non-negative scalar that 228 229 places positive weight on observations that define the efficient frontier, which is constructed as a

230 linear combination of efficient observations for each lease i at each time t. If  $\theta_{i,t}$  equals 1 and  $\lambda_{i,j,t}$  equals 0 for all  $j \neq i$ , then lease *i* is efficient and lies on the frontier. Four constraints have to 231 232 be considered to ensure the projected point does not lie outside the feasible set. First, 233 observations of outputs and inputs by leases on the production frontier described by 234  $(\lambda_{i,j,t}x_{j,1,t}, \dots, \lambda_{i,j,t}x_{j,K,t}; \lambda_{i,j,t}y_{j,t})$  have to be greater than or equal to (for output) or less than or equal to (for inputs) output and input levels for lease i at time t (4.2-4.3). Constraints (4.4) and 235 (4.5) introduce restrictions related to returns to scale and ensure convexity. These constraints 236 237 require that the sum of non-negative weights over all leases for a given lease *i* at time *t* equal 238 one, such that lease *i* is only benchmarked against observations of similar scale. The LP problem needs to be solved  $\sum_{t=1}^{T} J_t$  times, once for each lease *i* in each time period *t* (i.e., for each 239 production observation). DEA lease capacity utilization for the  $i^{th}$  lease at the  $t^{th}$  time was 240 241 calculated as:

$$LCU_{DEA \ i,t} = \frac{y_{i,t}}{\hat{y_{i,t}}} = \frac{y_{i,t}}{y_{i,t}\theta_{i,t}} = \frac{1}{\theta_{i,t}}.$$
(5)

By construction,  $LCU_{DEA \ i,t}$  are biased upward (Simar and Wilson 1998) and need to be corrected. This can be done through a smoothed bootstrap procedure<sup>2</sup> (Simar and Wilson, 2008; Bogetoft and Otto, 2011) that allows the construction of confidence intervals around efficiency scores and estimation of bias-corrected efficiency, i.e.,  $LCU_{DEA \ i,t}^*$ .

Given bias-corrected estimates of utilization,  $LCU_{DEA\ i,t}^*$ , we used a linear regression model to explain potential drivers (Banker and Natarajan, 2008):

$$LCU_{DEA \ i,t}^{*} = \mathbf{Z}_{i,t} \, \boldsymbol{\delta}_{DEA} + \varepsilon, \tag{6}$$

<sup>&</sup>lt;sup>2</sup> Repeated sampling from a smoothed version of the empirical (discrete) distribution of the efficient frontier, using kernel densities.

with  $Z_{i,t}$  a (1 x m) vector of explanatory contextual variables possibly explaining lease capacity utilization, some of which were log-transformed,  $\delta_{DEA}$  a (m x 1) vector of unknown parameters to be estimated, and  $\varepsilon$  a normally distributed random error. As DEA linear regression coefficients are in terms of efficiencies, when reporting coefficients estimated from (Eq. 6) we have reversed their sign to ease comparison with inefficiency parameter estimates from the SFA model.

DEA calculations (bootstrapped 2,000 times) were performed by minimal extrapolation<sup>3</sup>
 in R (R Core Team, 2018) with the *benchmarking* package (Bogetoft and Otto, 2018).

256

257 2.1.3. Conceptual and methodological differences between the two approaches

258 The SFA and DEA techniques differ in a number of ways (summarized in Table 1). First, while 259 the DEA attributes all deviations from the frontier to inefficiencies, the SFA assumes two 260 unobserved error terms related to inefficiency and statistical noise or measurement error. 261 Although the deterministic nature of DEA can be argued to be a limitation, in that it does not 262 account for random variations in output, it might also be viewed as a strength, in that no pre-263 defined functional relationship between inputs and output is required. Since SFA is a parametric 264 approach, it requires an a priori functional form to be specified, such as the log-linear translog 265 production function, and assumes specific distributions for the two error terms. When time 266 effects were ignored in the SFA, one frontier was estimated for all observations, whereas DEA 267 frontiers were calculated considering only observations from the same time period. An advantage 268 of the SFA is that it simultaneously estimates parameters of the stochastic production frontier 269 and parameters of the inefficiency model (Battese and Coelli, 1995), whereas DEA requires a

<sup>&</sup>lt;sup>3</sup> The smallest production possibility set containing all observations and fulfilling model assumptions.

270two-step procedure: first estimates of efficiency scores are produced, and then those estimates271are regressed against variables thought to influence inefficiency. As the two methods are272conceptually different and each has its own limitations, it is meaningful to apply and compare273both approaches to evaluate LCU. Rank-based correlation between  $LUE_{DEA}^*$  *i*,*t* and  $LUE_{SFA}$  *i*,*t*274scores was assessed with a Spearman test.

275

### 276 2.2. Data collection and processing

We analyzed leased grounds active during the period 2007-2016 in the Virginia waters of the
Chesapeake Bay (Fig. 1). Data considered for the models defined above consisted of a set of
lease, oyster harvest, environmental, management and socio-economic variables collected from
the Virginia Institute of Marine Science (VIMS), the Virginia Marine Resource Commission
(VMRC), the Virginia Department of Health (VDH), and the Internal Revenue Service (IRS).
These data were combined together in a spatially-explicit PostgreSQL/PostGIS database (see
Beckensteiner et al., 2020, for a complete description of data collection and processing).

#### 285 2.2.1. Annual oyster production per lease

Lease polygons were available publicly through the VMRC's Chesapeake Bay Map<sup>4</sup>, which also
included leaseholder names and mailing addresses. We analyzed commercial leases with
intensive oyster production reported between 2007 and 2016. Time series of annual oyster
harvest per lease were provided by VMRC. Harvest data were separated by lease identification
number, gear, and year. Intensive oyster production consists of production from bottom cages
(81% of intensive oyster production data), rack and bags (8%), water column cages (2%), net

<sup>&</sup>lt;sup>4</sup> <u>https://webapps.mrc.virginia.gov/public/maps/chesapeakebay\_map.php</u>

292 pins (<1%), and other containerized gears including floats (8%). Leases in shellfish 293 condemnation zones (provided by VDH) were not considered in our analyses since production is 294 unlikely in upstream tidal waters (i.e., waters too fresh for optimal oyster growth) or polluted 295 waters. Leased grounds on the Atlantic coast of the Eastern Shore (Fig. 1) were omitted because 296 they are mostly used for hard clam (Mercenaria mercenaria) production and our environmental 297 variables also did not adequately cover this region. Finally, since oysters may require two to 298 three years to reach market size and leaseholders often need time to build financial capital and 299 production infrastructure, efficient production might not be expected for leases two years old or 300 younger. Leases under three years of age were therefore excluded from the analyses.

301

#### 302 2.2.2. Non-discretionary environmental inputs

303 The production frontier models used lease size and environmental variables as fixed production 304 inputs. Information about environmental conditions in the Chesapeake Bay were derived from an 305 estuarine biogeochemical model, ChesROMS-ECB, which has an average grid resolution of 1.7 306 km (Feng et al., 2015). Values from the nearest ChesROMS grid cell within 1.7 km were 307 extrapolated to leases not covered by the ChesROMS grid (i.e., in upstream areas of small 308 tributaries; Fig. 1, darker gray cells). When several grid cells overlapped with a lease, the 309 weighted sum of each environmental variable's value over those grid cells was assigned to the 310 lease. Impacts of environmental factors on oyster growth and survival might be observed in 311 production data for up to three years as oysters can require two to three years to reach market 312 size (76 mm shell length; Harding, 2007). Therefore, we calculated spring averages (March to 313 June, peak of growing season) over the two years preceding and up to the given year of an oyster 314 production observation. Model results from ChesROMS-ECB were only available from 2003 to

315 2014, therefore, values for 2015 were based on the average between 2013 and 2014 observations, 316 while values for 2016 were solely approximated by the 2014 value. It was thought this would not 317 significantly impact production estimates since temporal variability was considerably smaller 318 than spatial variability for all environmental variables and over the scales of this study. 319 ChesROMS variables were all predicted at the base of the water column since about 80% of 320 production observations were from bottom cages. The ChesROMS data include temperature, 321 salinity, particulate organic carbon (POC), dissolved oxygen (O<sub>2</sub>), chlorophyll a concentration, 322 current velocity, and dissolved inorganic nitrogen (DIN). All can potentially reflect ambient 323 water quality and influence oyster growth. Among these, we selected four environmental 324 variables for inclusion in SFA and DEA models to reduce model collinearity (Supplementary 325 Figure S1) and choose factors typically used in FARM models (Ferreira et al., 2009, Silva et al., 326 2011). Selected input variables were water temperature, salinity, dissolved oxygen (O<sub>2</sub>), and 327 particulate organic carbon (POC), each of which is thought to impact fundamental biological 328 processes such as growth, disease, nutrition and respiration. Indeed, eastern oyster filtration 329 capacity depends on water temperature and is optimal between 15 °C and 25 °C (Loosanoff, 330 1958). Eastern oysters can tolerate a broad range of salinity (5-40 psu, tolerance depending on 331 life stage), but prefer upper mesohaline to polyhaline salinities (15-30 psu, Barnes et al., 2007). 332 Although higher salinity could boost oyster growth, it is also associated with increased 333 prevalence of the pathogens MSX (caused by Haplosporidium nelsoni) and Dermo (caused by 334 Perkinsus marinus) (Haven et al., 1981; Shumway, 2011). POC was used as a proxy for food 335 availability. O<sub>2</sub> level was a surrogate for anoxic and hypoxic conditions since oyster metabolism 336 is significantly affected at O<sub>2</sub> concentrations lower than 3ppm (Wallace, 2001; Seitz et al., 2009). 337 Depth is more generally used in habitat suitability models for oyster production as a

338 proxy for averaged environmental conditions (i.e., no temporal variability) and depth values 339 shallower than 3m are usually more optimal for oyster production (Theuerkauf and Lipcius, 340 2016). Average depth per lease was included as an additional input characterizing the 341 environment and was derived from a NOAA/NOS estuarine bathymetry digital elevation model, 342 with a resolution of 10 m (National Centers for Environmental Information, 2017). Depth values, 343 which were initially negative, were transformed to be strictly positive since SFA and DEA 344 models require non-negative input values (the transformation preserved ordering of values with 345 lower values corresponding to deeper areas). Summarized statistics of each input used in our 346 analyses are given in Table 2.

347

#### 348 2.2.3. Contextual variables

349 For analyses of factors influencing potential lease use inefficiencies, we included a set of 350 variables related to the leaseholder, local spatial context, and socioeconomic conditions. The 351 number of leases held per leaseholder per year was considered as potentially influencing lease 352 capacity utilization (note that this number can comprise leases not included in this analysis, such 353 as leases used with extensive gears, leases not used, or leases in polluted zones). Leaseholders 354 owning several leases were thought to be larger, horizontally integrated operations and, 355 therefore, potentially more efficient (e.g., due to economies of scale that reduce the average cost 356 of production). Lease age was also included to account for experience level and temporal change, 357 with older leases expected to have higher levels of utilization and be more efficient. This was 358 reasonable because all leases in our dataset were continuously held by the same leaseholder 359 during the study period 2007-2016 (i.e., no instances of lease turnover). A dummy variable 360 "alternative gear" was set equal to one if any gears other than on-bottom cages were used on the

361 lease and zero otherwise, indicating bottom cages were used. This variable was expected to 362 increase efficiency since off-bottom systems could promote faster growth from a food-enriched 363 water column and increased survival from lower predation exposure (Walton et al., 2013). 364 Another dummy variable "both practices" was included to capture if a leaseholder was 365 simultaneously producing oysters from both intensive and extensive practices from the same 366 lease in a given year. Diversification of production methods was expected to decrease lease 367 capacity utilization for intensive production as it may involve increased infrastructure and costs 368 and reduce space available for intensive culture. Distance between a lease and its leaseholder's 369 home ZIP code centroid was also included (though leaseholder addresses were available, most 370 were PO Boxes; Beckensteiner et al., 2020). Close proximity to a leaseholder's home ZIP code 371 was thought to enhance lease use via improved access and surveillance of grounds.

372 In prior research, actively used leases were also observed to be in close proximity to 373 natural oyster beds, which are reserved for public use, as well as in congested areas with many 374 other leases (Beckensteiner et al., 2020). A dummy variable "adjacent to Baylor" was included to 375 assess if proximity to public Baylor grounds was a driver of lease utilization. Baylor grounds 376 polygons were available publicly through the VMRC's Chesapeake Bay Map. The fraction of 377 leased acreage from different leaseholders within a 1 km buffer of a lease was used as a proxy 378 for local congestion or agglomeration effects. Lease productivity was empirically observed to be 379 higher in extremely shallow waters, potentially due to easier access (e.g., without a boat). The 380 variable "deep area" was created as the ratio of leased area deeper than 0.5 m divided by the total 381 leased area, with a larger fraction of a lease in waters deeper than 0.5m expected to reduce 382 efficiency. Non-used leases were previously found to be in close proximity to Submerged 383 Aquatic Vegetation (SAV) (Beckensteiner et al., 2020). SAV grounds compete for shallow space with cultured oysters as current management does not allow aquaculture in areas occupied by
SAV (Wagner et al., 2012). The presence of SAV was therefore expected to have a negative
impact on lease utilization for oyster production. A dummy variable "SAV present" was equal to
one if the distance between a lease and a SAV ground was null during the *t*<sup>th</sup> year, meaning that
the lease was touching or partially covered by SAV grounds (annual SAV polygons provided by
VIMS).

390 Finally, local socioeconomic conditions were represented by population density, 391 approximated as the total number of personal and dependent tax exemptions for a ZIP code (i.e., 392 number of exemptions is considered to be a proxy for number of people) divided by ZIP code 393 area, and per household income, estimated as the total adjusted gross income for a ZIP code 394 (adjusted for inflation) divided by the number of returns. These data were available annually 395 from 2007 to 2016 from individual income tax statistics (IRS, 2019) and the values from the 396 nearest ZIP code area were assigned to each lease. Lease utilization was expected to be lower in 397 higher density and higher income regions, where user-conflicts might be more prevalent 398 (Beckensteiner et al., 2020).

399

### 400 2.3. Model specifications summary

401 Annual oyster production per lease from intensive practices constituted outputs for the SFA and 402 DEA models, with log-transformed production used in the SFA. Associated fixed inputs to 403 construct efficient lease use frontiers in both approaches included lease size (discretionary) and 404 temperature, salinity, O<sub>2</sub>, POC, and mean depth (non-discretionary). All input variables were 405 log-transformed for the SFA. Positive monotonic relationships between oyster production and 406 input variables were expected, allowing their inclusion in the DEA under an assumption of free 407 disposability (i.e., that increases in inputs should not decrease output). Factors potentially 408 explaining lease capacity utilization included the number of leases held by the leaseholder, lease 409 age, use of alternative gear, diversified production practices, distance to leaseholder ZIP code, 410 adjacency to Baylor grounds, the fraction of nearby leased acreage from other leaseholders, the 411 fraction of lease area deeper than 0.5m, SAV presence, population density, and average income 412 (Table 3). There were 823 annual production observations from 297 leases and 200 leaseholders 413 over 10 years (2007 to 2016). Mean annual oyster production per lease  $y_{i,t}$  was 2,473 (±5,796)

414 lbs (Table 2).

415

# 416 2.4. Oyster production forecasting

417 Oyster production forecasts were based strictly on environmental conditions using a simplified 418 Cobb-Douglas SFA specification (equivalent to (1) where all  $\beta_{jk} = 0$ , i.e., interactions between 419 inputs were not considered). Output, input and contextual variables were identical to those used 420 in Eq.(1) (see Supplementary Table S2 for Cobb-Douglas results).

421 Predictions of maximum oyster production for an average size lease were calculated for
422 each ChesROMS-ECB grid cell as:

$$\widehat{y_r} = e^{\beta_0 + X_r \beta_k}.$$
(8)

423  $\hat{y_r}$  is the predicted efficient production for the grid cell *r*.  $\boldsymbol{\beta}_k$  is a (*k* x 1) vector of unknown 424 parameters to be estimated from the Cobb-Douglas model and  $\boldsymbol{\beta}_0$  is the corresponding intercept 425 coefficient.  $X'_r$  is a matrix of log-transformed inputs consisting of (constant) mean lease size, 426 (spatially-varying) spring means of model outputs from ChesROMS and mean depth over the 427 ChesROMS grid cell. ChesROMS model outputs were averaged over the period 2003 to 2014 for 428 each grid cell. Estimates should be interpreted as maximum feasible oyster production for an 429 average sized lease in a particular location based upon average environmental conditions and
430 depth. Oyster production was forecast for the Virginia portion of the ChesROMS grid and
431 restricted to leasable area as estimated in Beckensteiner et al. (2020) (i.e., legally leasable
432 Chesapeake Bay area excluding Baylor grounds, clams grounds, shellfish condemnation zones,
433 and waters deeper than 8m).

434

435 **3. Results** 

436 3.1. SFA

437 3.1.1. SFA production frontier

438 We first specified a SFA with time-varying lease effects, ignoring contextual inefficiency 439 variables (i.e., the ECF specification), in order to test for time-varying efficiency. Efficiencies 440 were found to not change significantly over years (p-value = 0.3, Supplementary Table S2). We 441 then ran the time-invariant SFA model including the  $\mathbf{Z}_{i,t}$  vector of contextual variables to 442 examine the drivers of inefficiencies. Lease size, temperature, POC and O<sub>2</sub> were found to 443 significantly affect oyster production (Table 4). Lease size had a significant and positive 444 influence on production of oysters: for every 1% increase in lease size, a 0.41% increase in 445 oyster production was observed, suggesting decreasing returns to scale. There were significant 446 interactions between temperature, POC and O<sub>2</sub> (Table 4). While temperature and food (i.e., POC) 447 are drivers for oyster production, the negative effect of the interaction between  $O_2$  and 448 temperature on oyster production would suggest the potential importance of hypoxic conditions. 449

450 *3.1.2. SFA lease capacity utilization* 

451 A likelihood ratio test was used to verify whether adding the inefficiency term  $u_{i,t}$  significantly

452 improved the fit of the model. The null hypothesis (H<sub>0</sub>:  $\sigma^2_u=0$ , i.e., no inefficiency, only noise) 453 was rejected (p-value <0.001), indicating that the fit of the SFA model was significantly better 454 than the fit of the corresponding OLS model, and that significant lease use inefficiency existed. 455 Relative importance ( $\gamma$ ) of inefficiency in ovster production as compared to noise was equal to 456 0.83 (significant at 5% level, Table 4), indicating that inefficiency was the primary factor explaining deviations from the production frontier ( $\gamma > 0.5$ ). Predicted LCU<sub>SFA i.t</sub> across all 457 observations from 2007 to 2016 ranged from ~0.0003 to 0.80, with a mean  $LCU_{SFA i,t}$  of 0.27 458 459 (±0.21) (Figure 2A). This finding suggests that output from existing leases could scale up 460 considerably or, alternatively, the area leased could be reduced.

461

#### 462 3.1.3. Causes of inefficiency from the SFA

Since the dependent variable of the inefficiency model (Eq. 2) was defined in terms of 463 464 inefficiency, a negative coefficient of a contextual variable in this model indicated that the 465 variable reduced inefficiency, whereas a positive value indicated an increase in inefficiency. The 466 number of leases per leaseholder was found to decrease lease use inefficiency (p-value <0.001), 467 with every 1% increase in the number of leases per leaseholder producing an increase of 1.1% in LCU<sub>SFA i.t</sub> on average. Proximity to Baylor grounds was also found to increase lease use 468 469 efficiency. On the other hand, distance to the leaseholder's home ZIP code, the fraction of lease 470 area deeper than 0.5m, presence of SAV, population density and average income of the nearest 471 ZIP code were all found to significantly increase inefficiency (p-values<0.05). For example, 472 there were 2.7% and 1.8% decreases in  $LCU_{SFA i,t}$  for every 1% increase in proportion of deep 473 area and average income of the nearest ZIP code, respectively (Table 4 and Figure 3). The age of 474 the lease had a positive effect on oyster production that was marginally significant (p-value<0.1), 475 indicating that older leases were more efficiently used.

476

#### 477 3.1.4. Predictions of oyster production

Predicted oyster production according to a Cobb-Douglas SFA specification was calculated for 478 479 areas in the lower portion of the Chesapeake Bay (Figure 4A). Mouths of all major tributaries 480 other than the Potomac river and the southeastern portion of the mainstem of the Chesapeake 481 Bay were the most productive regions, likely driven by intermediate temperature levels and high 482 concentrations of O<sub>2</sub> (Supplementary Figure S3). The upper range of maximum oyster 483 production predictions (i.e., 4,500-7,000 lbs/average size lease, Figure 4 dark red) corresponds to the upper 85<sup>th</sup> percentile of observed production. When predictions were restricted to leasable 484 485 area only (Figure 4B), east of the northern peninsula and southern and eastern portions of the 486 mainstem of the Chesapeake Bay offered the highest production opportunities. The east of the 487 mainstem also corresponds to areas with lower population density, whereas most other areas 488 predicted to be highly productive abutted against high population densities (Figure 4C).

489

# 490 3.2. DEA

491 *3.2.1. DEA lease capacity utilization* 

492 DEA estimated bias-corrected lease capacity utilization ( $LCU_{DEA \ i,t}^*$ ) measures were produced for 493 the same number of observations (lease-year combinations) using the same output and input 494 variables as for the SFA. The estimated mean  $LCU_{DEA \ i,t}^*$  was 0.25 (±0.24), while estimates 495 ranged from 1.9e-5 to 0.74 (Figure 2B, Table 5). 29.53% of observations had non-bias-corrected 496  $LCU_{DEA \ i,t}$  equal to 1 (Supplementary Figure S4), i.e., the efficient frontier observations. The 497 frontier smoothing bootstrap placed most of these observations at an efficiency level near 0.6 498 (Figure 2B). Rank-based correlation between  $LCU_{DEA\ i,t}^*$  and  $LCU_{SFA\ i,t}$  scores was significantly 499 positive ( $\rho$ = 0.65, p-value <0.05).

500

501 3.2.2. Causes of inefficiency from the DEA-OLS

502 Lease use inefficiency determinants identified by the DEA-OLS procedure were generally 503 consistent with, though not identical to, those from SFA (Table 5). Coefficients of the number of 504 leases per leaseholder and proximity to Baylor grounds were found to be negative and statistically significant (e.g., there was an increase of 3.6% in  $LCU^*_{DEA\ i,t}$  for every 1% increase 505 506 in the number of leases held by a leaseholder). This implies that lease use for oyster production 507 by leaseholders with more leases (larger production scale), and from leases adjacent to public 508 grounds, was more efficient (Figure 3B). Conversely, coefficients of the presence of SAV and 509 population density had a positive sign and were statistically significant, indicating that leases 510 with SAV grounds present or those in more populated areas were less efficiently used (Figure 511 3C; e.g., there was a decrease of 4.9% in  $LCU^*_{DEA i,t}$  for every 1% increase in population 512 density).

513

#### 514 **4. Discussion**

We introduced the concept of "Lease Capacity Utilization", which considers the fixed inputs of available space and environmental conditions as defining production possibilities. This is a valuable utilization of traditional econometric production frontier methods for aquaculture performance assessment where environmental conditions are typically not well integrated in analyses (Sharma and Leung, 2003; Iliyasu et al., 2016). This analysis of Virginia lease use and inefficiency for intensive oyster production builds on and complements a prior analysis showing 521 that many subaqueous leases in the Virginia part of the Chesapeake Bay are not used at all for 522 oyster production, be that intensive or extensive (Beckensteiner et al. 2020). Similar factors 523 driving non-use and correlated to surrounding socioeconomic conditions and leaseholder 524 characteristics also lead to significant production inefficiency.

525 Although characterized by different underlying assumptions and constraints, both 526 production frontier models revealed significant inefficiencies in intensive aquaculture practices 527 in the Virginia waters of the Chesapeake Bay. A majority of LCU scores were less than 0.5, 528 revealing substantial lease use inefficiency. On average, an active lease had an efficiency level of 529  $0.27 \pm 0.21$  (SFA result) or  $0.25 \pm 0.24$  (DEA result), meaning that the industry was operating on 530 average 73% (75% with the DEA) below the maximum potential production, given the 531 environment and size of leased area (note the large standard deviations however). To achieve a 532 more efficient use of space and the existing environment, oyster production per lease could 533 increase and/or the amount of space leased could be scaled down. It is believed that producers 534 often only use a small fraction of their lease for oyster production (Beckensteiner et al., 2020; B. 535 Stagg, VMRC, pers. comm.). Whether it is for the allocation of buffer zones against other aquaculturists or poachers, to allow for rotational harvesting<sup>5</sup> techniques, due to a lack of 536 537 knowledge of where suitable grounds are when applying for a lease, or for other speculative or 538 non-harvest-related reasons, producers tend to lease much more area than needed. Low ground 539 rental costs provide little barrier to this behavior. This has probably contributed considerably to 540 observed low levels of LCU. It is worth mentioning that fully efficient use may not be 541 achievable, at least in the immediate future, due to constraints related to seed availability and 542 oyster diseases (Schulte, 2017), potential triploid mortality events (Guévélou et al., 2019), and

<sup>&</sup>lt;sup>5</sup> No evidence was found to suggest leases operating in a rotational manner were more efficient than others.

the presence of unsuitable substrate (sand and hard bottom are preferred for cages, B. Stagg, pers. comm., though floating gear could be used more widely). Other leaseholder-specific financial or technical factors may also constrain this expansion (e.g., available labor, capital, time, waterfront access). Nevertheless, the findings presented here strongly suggest that many leases are producing far under their maximum capacity. Overall, significant opportunity exists for improvement in lease use efficiency for oyster production in Virginia.

549 Though there were some contrasting results between the two different approaches (e.g., 550 in terms of the relative impact of different explanatory variables on the magnitude of 551 inefficiency), overall the models yielded similar conclusions and had four significant contextual 552 variables in common.  $LCU_{DEA i,t}^*$  and  $LCU_{SFA i,t}$  scores were significantly correlated and mean 553 scores were close (0.25 vs 0.27), however the median  $LCU_{DEA i,t}^*$  was lower than  $LCU_{SFA i,t}$  (0.12 554 vs 0.23, Figures 2 and 3). This is consistent since DEA does not accommodate any random noise, 555 and other studies have found differences similar to those seen here (see Theodoridis and Anwar, 556 2011, for several comparisons of technical efficiency scores between the two approaches, and 557 Odeck and Bråthen, 2012, for a meta-analysis of DEA and SFA studies). Odeck and Bråthen 558 (2012) observed that TE scores were often higher for DEA and for panel data, however those 559 studies used non-bias corrected scores. Differences in scores could also be due to whether the 560 frontier was estimated yearly, such as the DEA, or estimated without a time effect such as our 561 SFA (Hjalmarsson et al., 1996). Furthermore, the fact that a sizeable proportion of observations 562 were found to be more efficient with DEA (peak near 0.6, due to 30% of observations having 563 non-bias corrected  $LUE_{DEA i,t}$  equal to 1) may be due to the inclusion of six inputs, which 564 reduced the set of comparable leases for each production observation. Overall, despite 565 considerable differences in functional form, assumptions, and constraints defining the translog

SFA and DEA models used in this study, LCU scores and underutilization drivers were similarand robust to these differences.

568 Potential increases in LCU depend on drivers of inefficiency. We found that the number 569 of leases per leaseholder was a common factor influencing LCU between the two approaches. 570 Larger producers (in terms of total production and number of leases, Figure 3 A and B) were the 571 most efficient. The number of leases could be seen as a proxy for unobservable variables related 572 to the scale of operation such as access to hatchery seed and organizational infrastructure. 573 Leaseholders with several leases can also operate in a rotational manner to exploit different 574 habitats. Although lease size had a positive effect on oyster production, this variable's coefficient 575 indicated decreasing returns to scale at the individual lease level. These combined results 576 indicating possible returns to scale at the organizational but not lease level, imply that more and 577 smaller leases held by fewer leaseholders could bring efficiency gains in the utilization of space 578 for intensive culture. This is not entirely surprising given prior research has frequently found 579 scale efficiencies in aquaculture production (Chiang et al., 2004; Schrobback et al., 2014). 580 Tradeoffs between industry consolidation, average lease size, and production efficiencies are 581 important policy considerations for resource managers and stakeholders.

In areas where non-used leases are more prevalent, productive leases were also found to be less efficiently used. LCU was found to decrease significantly in more populated, highincome regions, as well as for leases adjacent or partially covered by SAV. These results are similar to those for differences between used and non-used leases in Virginia (Beckensteiner et al., 2020), suggesting that factors driving non-use may also lead to significant production inefficiencies and underutilization. In more populated, and potentially more heavily congested areas, leaseholders may tend to lease more area than needed to secure their activity, hence 589 lowering their production per unit area. Growth of SAV and intensive aquaculture have been 590 identified as mutually exclusive uses of the bottom grounds, generating concern and use conflict 591 in many coastal areas of Virginia (Hershner and Woods, 1999). However, ecologically beneficial 592 interactions between SAV and cultivated oysters is a growing research area and suggests the 593 possibility of complementary use (M. Berman, pers. comm.). In contrast, leases closer to their 594 leaseholder's ZIP code and in shallower waters were more efficiently used, plausibly due to 595 better access. Finally, LCU increased for leases adjacent to the Baylor grounds. It is possible that 596 leases in close proximity to natural oyster reefs are characterized by harder bottom or better 597 water quality, improving production efficiency. It is also plausible that poaching from adjacent 598 public grounds and reporting as production from nearby leases could artificially inflate output 599 and make a lease appear more efficient.

600 Surprisingly, lease age, a proxy for experience, was only marginally significant in the 601 SFA model (p-value=0.064) and did not have a significant effect on efficiency in the DEA 602 model. Efficiency was also found to not change significantly over time in the SFA ECF 603 specification. Our finding may suggest a potential need for enhanced training opportunities and 604 knowledge transfer to ensure that leaseholders learn from their past experiences, or incorporate 605 the newest available technology (e.g., improvement of seed quality, gear developments). It is 606 worth reiterating that intensive aquaculture is relatively new and growing in Virginia, and it is 607 possible that the period covered in this analysis (2007-2016) does not allow enough temporal 608 variation to detect this effect. LCUs were marginally lower (p-values <0.1) for growers who had 609 diversified their aquaculture practices (intensive and extensive gears), suggesting diversification 610 may reduce efficiency, as has been observed in other studies (e.g., Asche and Roll, 2013; Scuderi 611 and Chen, 2019). Note, however, diversification in those studies was in terms of harvested

612 species and not culture methods. Finally, there was no difference in LCU according to the gear 613 utilized. Cages, rack and bags, and floats led to similar use efficiencies. The gear effect may be 614 confounded with that of other variables capturing access effects (i.e., distance to leaseholder's 615 ZIP code, proportional deep area) as alternative off-bottom gears such as floats tend to be used in 616 deeper waters.

617 Our approach included fine-scale environmental variables as non-discretionary inputs 618 defining production possibilities. Oyster survival and growth depend on many variables, 619 including water quality (e.g. salinity, temperature, turbidity, etc.) and algal bloom occurrences 620 (Shumway, 2011). We observed significant increases in oyster production in the SFA model with 621 increases in temperature. Oyster production was found to be higher in warmer waters, where 622 growth and filtration rates are usually enhanced (Shumway, 1996). However, non-quadratic and 623 quadratic terms were significant for temperature and POC, suggesting existence of thresholds for 624 these variables. The SFA model also highlighted several significant interactions between 625 environmental variables (temperature, O<sub>2</sub>, and POC) and a few negative relationships between 626 oyster production and environmental variables (O2 and POC). Negative impacts from POC and 627 from the interaction between O<sub>2</sub> and temperature on oyster production could suggest impacts 628 from the presence of eutrophication and hypoxic conditions, common in shallow waters estuaries 629 (Seitz et al., 2009). Due to the several significant interactions and complex environmental 630 response, as well as potential collinearity among input factors (Supplementary Figure S1), 631 production forecasts using the translog specification were unstable when predicting outside of 632 leased areas in our dataset; therefore, a simplified Cobb-Douglas model without interaction terms 633 was used for out-of-sample predictions. Efficiency scores and Z variable coefficients were not 634 substantially affected but environmental input coefficients were different, likely due to

multicollinearity (Supplementary Table S2). A model using orthogonal principal components for
environmental variables was also developed to eliminate collinearity between inputs. Efficiency
scores and drivers were robust to this formulation, but model interpretation was less intuitive.
Further analysis of environmental production frontiers to determine key environmental drivers,
their interactions, and production response is an important area for future research.

640 Although this research was able to discern lease use inefficiency and its potential drivers 641 in Virginia, a few aspects of the data and models deserve further consideration. While we 642 assumed positive monotonic relationships between inputs and output in the DEA model, results 643 from the SFA specification show that these assumptions might not hold. Existence of complex 644 interactions between environmental variables and oyster production suggests SFA may be a more 645 appropriate approach when constructing environmentally determined production frontiers. On 646 the other hand, approaches exist to include environmental variables with thresholds or to simultaneously incorporate desirable inputs and detrimental inputs (i.e., inputs that decrease 647 648 production) by adding a fifth constraint to the DEA linear program (Eq. 4). For example, 649 Reinhard et al. (2000) developed a DEA given conventional inputs and environmentally 650 detrimental inputs to control for the effects of nitrogen surplus on dairy farms. Future work could 651 use DEA formulations allowing for costly input disposal to incorporate environmental variables 652 thought to decrease oyster production, or variables for which positive monotonic responses may 653 not hold. Alternative approaches also exist that relax certain LP constraints for non-discretionary 654 inputs and use multi-stage estimation procedures (Ruggiero 1998) or fuzzy set theory (Saati et al. 655 2011). While we used an output-oriented DEA model, these approaches should be considered 656 when including environmental factors in input-oriented models.

657

#### 658 **5. Conclusion**

659 With increased pressures and uses in coastal areas, it is important that commercial aquaculture 660 activities are efficiently developed, managed, and operated. Results of this study suggest that to 661 achieve an efficient use of leased grounds in Virginia, oyster production could be scaled up or 662 the amount of leased area could be scaled down. It therefore appears that production levels could 663 grow considerably in Virginia without increasing the area needed for cultivation. It may be 664 possible to reduce inefficiencies through lease consolidation (i.e., more leases per leaseholder), 665 better use of leased grounds in densely populated areas (e.g., reducing area not utilized), or 666 expansion of production into regions with low conflict though higher operational costs (e.g., the 667 mainstem of the Chesapeake Bay or areas along the Eastern Shore). This last option of increasing 668 production in low conflict areas seems to provide large production opportunities based on our 669 predictions (Figure 4B), while Beckensteiner et al. (2020) found that only about 10% of leasable 670 area in the mainstem was occupied by leases. It should be noted that in many places with good 671 environmental conditions oyster producers may need to use alternative gears such as floating 672 cages, which can have more restrictive permitting requirements.

Stricter management tools, such as active-use and minimum planting requirements, could 673 674 be implemented to provide incentives for more efficient use of leases. Research and management 675 efforts could also be directed to assess causes and solutions for user-conflicts, such as activity 676 zoning. The influence of lease-level and organizational production inputs that were not 677 considered here, e.g., seed, number of cages/other gear, labor, could be assessed in future studies 678 to evaluate technical efficiency. This would, however, require extensive leaseholder surveys and 679 data collection. Some of this information is currently collected regularly, although it only covers 680 a subset of the industry (voluntary survey with larger and/or well-established producers better

681 represented and without lease-specific information, Hudson, 2018). Estimates of technical 682 efficiency would inform and complement estimates of lease capacity utilization explored here, as 683 the former relates to managerial skills and application of technology, which could further 684 elucidate factors influencing efficient use of leased grounds and the existing environment. 685 Our results have significant value for industry, management and scientific research., 686 Although this study concerns Virginia intensive oyster aquaculture, a number of other states in 687 the U.S. using leased grounds for shellfish aquaculture may have similar issues; e.g., New Jersey 688 and Connecticut also potentially have low levels of lease use (Beckensteiner et al., 2020). 689 Applications of the approaches developed here to these regions are likely to be similarly

690 informative for understanding and enhancing oyster aquaculture.

691

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# 908 Tables

- **Table 1.** DEA and SFA characteristics. Adapted from Bogetoft and Otto (2011).

Approach	Data Envelopment Analysis (DEA)	Stochastic Frontier Analysis (SFA)
Data generation process	Deterministic	Parametric
Deviation source	Inefficiency, u	Noise $v$ , and inefficiency, $u$
Multiplicative specification	$y=f(x, \beta).e^{(-u)}$	$y=f(x, \beta).e^{(-v)}.e^{(-u)}$
Estimation principle	Minimal extrapolation	Maximum likelihood
Time effect	Yes	Ignored <sup>*</sup>
Inefficiency factors estimation	Two-steps	One-step

\*Time effects are currently not implemented within the *frontier* R package for SFA estimation with Z variables.

912 **Table 2.** Summary statistics of output and input variables estimated from active intensive leases

913 and used in the frontier analyses. Spring averages (March to June from 2005 to 2014) of

914 ChesROMS environmental variables were calculated for the two years preceding and up to the

- 915 given year of the oyster production observation.
- 916

Variable	5 <sup>th</sup> percentile	Median	Mean	95 <sup>th</sup> percentile
Oyster production (lbs/lease)	23.52	736.43	2,473.34	10,984.55
Lease size (ha)	0.81	4.96	11.95	39.71
Temperature (°C)	14.43	16.96	16.98	19.46
Salinity (psu)	8.10	16.98	16.62	22.56
POC (mmol-C / $m^3$ )	93.35	156.10	152.91	208.09
$O_2 (\text{mmol-}O_2 / \text{m}^3)$	276.45	300.50	301.30	328.35
Depth (m)	-2.41	-0.66	-0.87	-0.043

**Table 3.** SFA and DEA specification summary.

Output, Y	Input, X	Contextual variables, Z
Oyster production (lbs)	Lease size (ha)	Number of leases
	Temperature (°C)	Lease age (yr)
	Salinity (psu)	Alternative gear use (dummy)
	POC (mmol-C / $m^3$ )	Both aquaculture (dummy)
	$O_2 (\text{mmol-}O_2 / \text{m}^3)$	Distance to leaseholder ZIP code (m)
	Depth (m)	Adjacent to Baylor (dummy)
		Leased area by others (proportion)
		Deep area (proportion)
		SAV present (dummy)
		Population density (ind./km <sup>2</sup> )
		Average income (\$1,000/household)

### 921 **Table 4.** SFA production frontier and inefficiency model. Significance is denoted by:

922 p<0.001='\*\*\*', p<0.01='\*\*', p<0.05='\*', p<0.1='.'. Lower values of the depth indicator

923 correspond to deeper areas. Positive sign of a contextual variable coefficient indicates an

924 increase in lease use inefficiency (i.e., a decrease in LCU).

Variables	Estimate	Std. Error	P-value	Signif.	Marg. Effect
Production frontier					
Intercept	1361.968	33.827	< 2.2e-16	***	
Ln lease size	0.413	0.049	< 2.2e-16	***	
Ln temperature	312.523	12.938	< 2.2e-16	***	
(Ln temperature) <sup>2</sup>	-41.869	9.881	2.26E-05	***	
Ln temperature * Ln salinity	-0.504	3.132	0.872		
Ln temperature * Ln O <sub>2</sub>	-52.328	8.211	1.85E-10	***	
Ln temperature * Ln POC	20.258	5.321	1.41E-04	***	
Ln temperature * Ln depth	1.138	5.564	0.838		
Ln salinity	-46.081	39.260	0.240		
(Ln salinity) <sup>2</sup>	0.053	0.348	0.878		
Ln salinity * Ln O <sub>2</sub>	6.469	5.700	0.256		
Ln salinity * Ln POC	1.990	0.577	0.001	***	
Ln salinity * Ln depth	0.447	0.733	0.542		
Ln O <sub>2</sub>	-250.268	60.516	3.54E-05	***	
(Ln O <sub>2</sub> ) <sup>2</sup>	8.560	19.815	0.666		
Ln O <sub>2</sub> * Ln POC	59.026	12.273	1.51E-06	***	
Ln O <sub>2</sub> * Ln depth	20.772	11.144	0.062		
Ln POC	-368.991	78.563	2.64E-06	***	
$(Ln POC)^2$	-5.382	1.607	0.001	***	
Ln POC * Ln depth	-2.120	1.516	0.162		
Ln depth	-109.300	74.924	0.145		
(Ln depth) <sup>2</sup>	-2.140	1.622	0.187		
Inefficiency model					
Intercept	-15.560	5.761	0.007	**	
Ln number of leases	-0.775	0.136	1.34E-08	***	-1.128
Lease age	-0.224	0.119	0.059		-0.326
Alternative gear	0.188	0.274	0.493		0.273
Both aquaculture	0.025	0.362	0.944		0.037
Ln distance to leaseholder ZIP code	0.304	0.102	0.003	**	0.443

Adjacent to Baylor	-0.939	0.324	0.004	**	-1.367
Fraction leased area by others	0.525	0.904	0.561		0.765
Fraction deep area	1.877	0.499	1.70E-04	***	2.732
SAV present	0.508	0.253	0.045	*	0.740
Ln population density	0.309	0.112	0.006	**	0.450
Ln average income	1.228	0.503	0.015	*	1.787
Variance parameters					
$\sigma^2 (= \sigma^2_u + \sigma^2_v)$	4.007	0.541	1.26E-13	***	
$\gamma (= \sigma^2_u / \sigma^2)$	0.832	0.037	< 2.2e-16	***	
Log-likelihood	-1,507.559				
Mean efficiency	0.267				

**Table 5.** DEA-OLS regression results. Significance is denoted by: p<0.001='\*\*\*', p<0.01='\*\*',

927 p<0.05='\*', p<0.1='.'. Sign of the coefficients obtained from (Eq. 6) have been reversed so that

928 reported signs of DEA coefficients are expected to be the same as those for SFA coefficients.

Variables	Estimate	Std. Error	P-value	Signif.
Inefficiency model				
Intercept	-0.457	0.332	0.169	
Ln number of leases	-0.036	0.007	9.81E-07	***
Lease age	-0.002	0.281	0.779	
Alternative gear	-0.014	0.020	0.474	
Both aquaculture	0.040	0.025	0.100	
Ln distance to leaseholder ZIP code	-0.007	0.007	0.332	
Adjacent to Baylor	-0.122	0.019	1.83E-10	***
Fraction leased area by others	-0.110	0.063	0.081	
Fraction deep area	-0.014	0.026	0.594	
SAV present	0.084	0.017	8.48E-07	***
Ln population density	0.049	0.008	1.70E-10	***
Ln average income	0.017	0.031	0.596	
Adjusted $r^2$	0.195			
Mean efficiency	0.247			

- 931 Figures
- 932 Fig. 1. Leases analyzed during the period 2007-2016 (in green). Other leases excluded from the
- 933 dataset (in red) included leases with no intensive oyster production, riparian leases, leases not
- within 1.7 km from the nearest ChesROMS grid cell (lighter grey grids), leases on the Atlantic
- 935 coast of the Eastern Shore, and those in condemned zones.

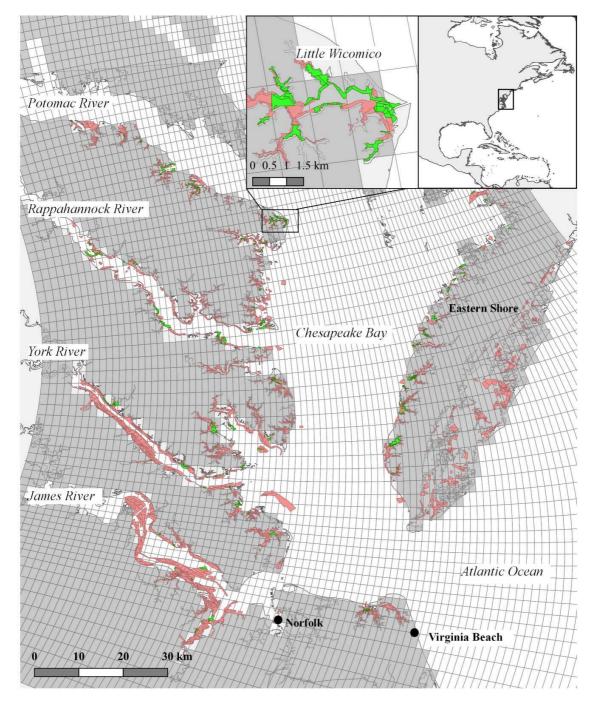
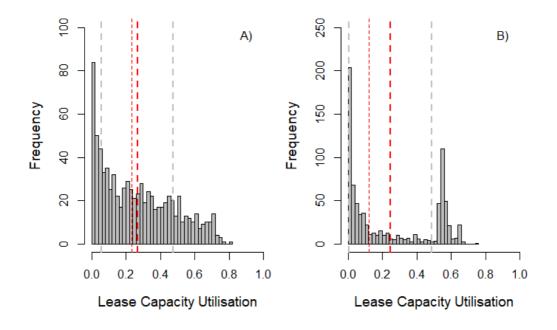


Fig. 2. Frequency distributions of lease capacity utilization estimates from SFA (A) and DEA
(B) models. Dashed bold red lines represent mean LCUs, regular red lines represent median

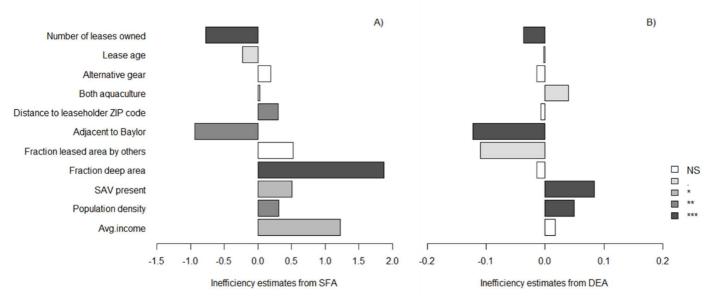
939 LCUs, and grey dashed lines represent standard deviations.



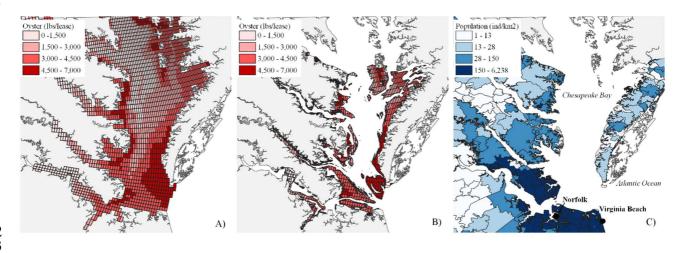


#### 942 Fig. 3. Inefficiency estimates from SFA (A) and DEA (B) models for each contextual variable.

- 943 Significance is denoted by: p<0.001='\*\*\*', p<0.01='\*\*', p<0.05='\*', p<0.1='.', non-
- 944 significant='NS'.

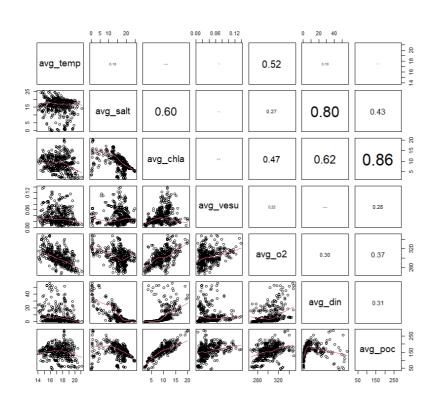


- 947 Fig. 4. Predictions of maximum oyster production based on Cobb-Douglas SFA estimates for the
- 948 Virginia portion of the ChesROMS grid (A), for leasable areas only (B), and average population
- 949 density per ZIP code for the 2006-2016 period (C). The area shown includes four major
- 950 tributaries, which from north to south are: Potomac, Rappahannock, York, and James Rivers.
- 951



### 954 Supplementary Material

# 955 Supplementary Figure S1. ChesROMS environmental variables correlations.

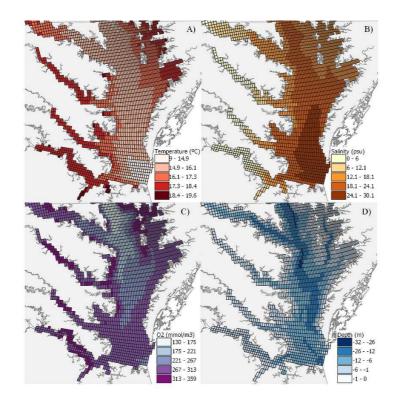


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958 Supplementary Figure S3. Average spring means of ChesROMS model output for bottom
959 temperature (A), salinity (B), and O<sub>2</sub> (C) over the period 2003-2014, and average depth (D) for

960 each corresponding grid cell.

961

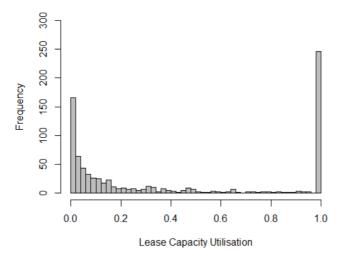


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964 Supplementary Figure S4. Frequency distributions of non-bias corrected lease use efficiency

965 from the DEA model.



# 967 Supplementary Table S1. Translog SFA Error Components Frontier results (ignoring Z 968 variables). Significance is denoted by: p<0.001='\*\*\*', p<0.01='\*\*', p<0.05='\*', p<0.1='.'.</li> 969

Variables	Estimate	Std. Error	P-value	Signif.
Production frontier				
Intercept	1374.422	1.457	<2.2e-16	***
Ln lease size	0.353	0.092	1.18E-04	***
Ln temperature	224.375	44.195	3.84E-07	***
(Ln temperature) <sup>2</sup>	-29.807	9.982	0.003	**
Ln temperature * Ln salinity	6.765	3.651	0.064	
Ln temperature * Ln O2	-50.946	7.231	1.84E-12	***
Ln temperature * Ln POC	21.506	2.648	<2.2e-16	***
Ln temperature * Ln depth	12.630	3.612	4.72E-04	***
Ln salinity	-112.821	41.760	0.007	**
(Ln salinity) <sup>2</sup>	0.310	0.390	0.426	
Ln salinity * Ln O2	15.232	5.977	0.011	*
Ln salinity * Ln POC	0.596	0.624	0.339	
Ln salinity * Ln depth	1.389	0.749	0.064	
Ln O <sub>2</sub>	-180.510	19.444	<2.2e-16	***
$(Ln O_2)^2$	-5.429	6.717	0.419	
Ln O2 * Ln POC	47.628	3.227	<2.2e-16	***
Ln O2 * Ln depth	43.559	3.365	<2.2e-16	***
Ln POC	-310.553	18.826	<2.2e-16	***
$(Ln POC)^2$	-3.639	1.550	0.019	*
Ln POC * Ln depth	-3.606	2.151	0.094	
Ln depth	-269.922	15.416	<2.2e-16	***
$(Ln depth)^2$	0.242	1.780	0.892	
Variance parameters				
$\sigma^2 (= \sigma^2_{\rm u} + \sigma^2_{\rm v})$	3.113	0.494	3.01E-10	***
$\gamma (= \sigma^2_u / \sigma^2)$	0.607	0.065	<2.2e-16	***
Time	0.011	0.011	0.325	
Log-likelihood	-1463.536			
Mean efficiency	0.137			

### 971 Supplementary Table S2. SFA production frontier and inefficiency model according to a Cobb-

972 Douglas production function. Significance is denoted by: p<0.001='\*\*\*', p<0.01='\*\*',

- 973 p<0.05='\*', p<0.1='.'. Lower values of the depth indicator correspond to deeper areas.
- 974

Variables	Estimate	Std. Error	P-value	Signif.	Marg. Effect
Production frontier					
Intercept	-27.584	10.978	0.012	*	
Ln lease size	0.415	0.052	2.03E-15	***	
Ln temperature	-0.089	0.878	0.919		
Ln salinity	0.653	0.114	9.85E-09	***	
Ln O <sub>2</sub>	5.801	1.673	0.001	***	
Ln POC	-0.397	0.240	0.098		
Ln depth indicator	-0.513	0.491	0.296		
Inefficiency model					
Intercept	-11.780	5.271	0.025	*	
Ln number of leases	-0.730	0.131	2.44E-08	***	1.461
Lease age	-0.197	0.106	0.064		0.395
Alternative gear	0.259	0.238	0.278		-0.518
Both aquaculture	0.001	0.319	0.998		-0.002
Ln distance to leaseholder ZIP code	0.236	0.092	0.010	*	-0.472
Adjacent to Baylor	-0.907	0.253	3.46E-04	***	1.815
Fraction leased area by others	0.744	0.848	0.380		-1.490
Fraction deep area	1.754	0.426	0.000	***	-3.512
SAV present	0.315	0.213	0.141		-0.630
Ln population density	0.210	0.102	0.040	*	-0.420
Ln average income	1.017	0.472	0.031	*	-2.036
Variance parameters					
$\sigma^{2} (= \sigma_{u}^{2} + \sigma_{v}^{2})$	3.707	0.445	< 2.2e-16	***	
$\gamma (= \sigma_{u}^{2} / \sigma^{2})$	0.808	0.048	< 2.2e-16	***	
Log-likelihood	-1,534.643				
Mean efficiency	0.228				